



Securing Sustainable Funding for Asthma Home Visits

Great Lakes Regional
Asthma Summit
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Healthy Homes Program Models:

2005 HUD Demonstration Grant - Healthy Homes Asthma Program - Six month nursing case management program serving low income children with asthma. The nurse serves as the case manager and community health worker provides environmental interventions. Both refer and link to community services. Program is largely funded through Targeted Case Management through Medicaid.

2009 Asthma Inspection and Referral Program (AIR) 2009 – One time visit by EHS with report to families and referring providers – funded through county general fund

2009 HUD Healthy Homes Demo Grant – CAIR – Six month program served children with asthma and other environmentally caused health conditions. CAIR program worked with community partners to provide small home repair, access to medical care, and linkages to social services, including relocation. The case manager was a community health worker who referred to a nurse for health care concerns and an EHS for physical home repair. Like Healthy Homes there was a budget for supplies.

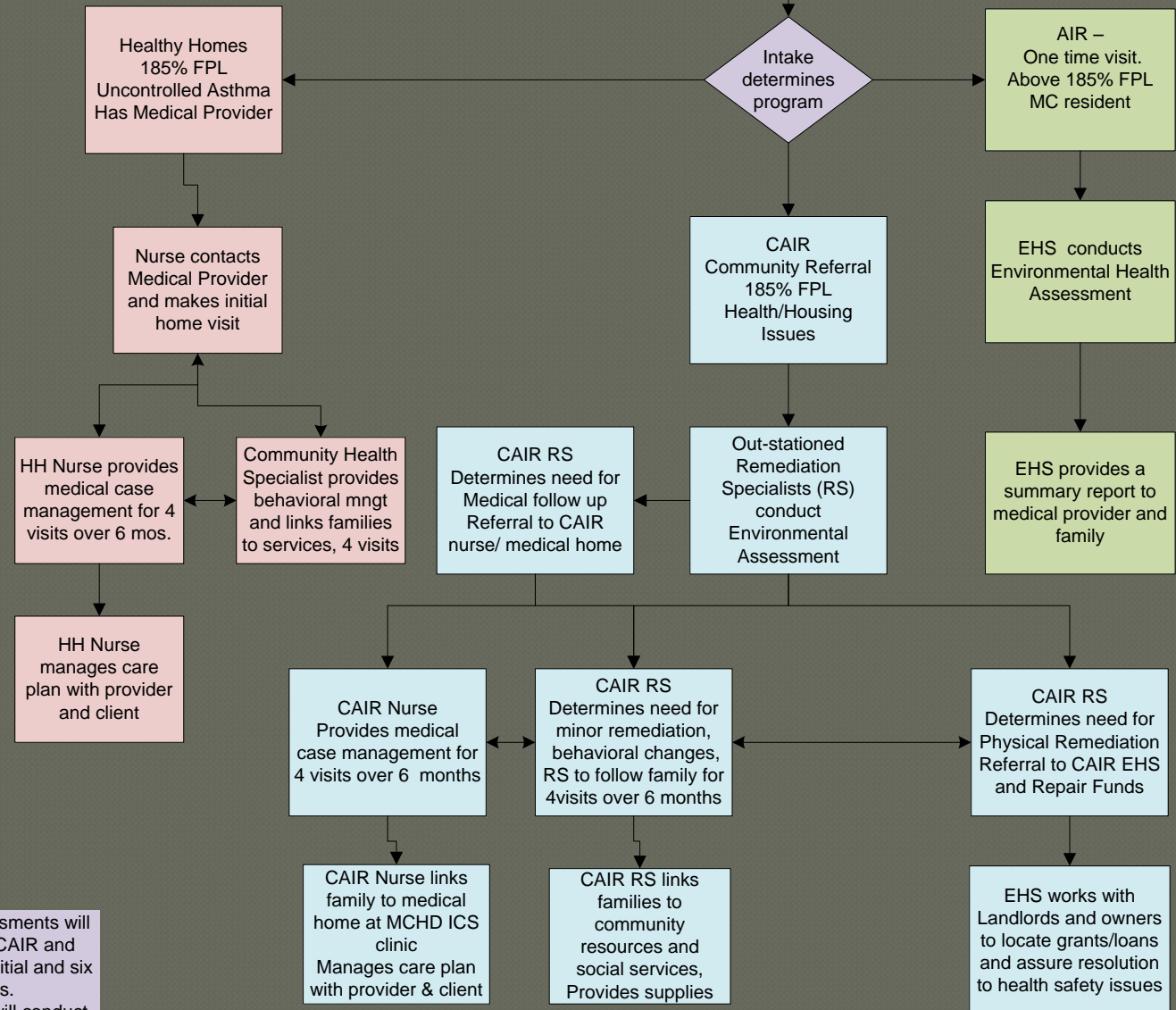
Healthy Homes Program

- Multidisciplinary team with a nurse case manager and CHW
- Provision of supplies including vacuum cleaners, green cleaning kits, encasements (\$336)
- Environmental education & behavioral intervention
- Linkage and referral to community partners who assist with weatherization or relocation
- Evaluation component that measures return on investment, cost savings, and quality of life.



Work Flow for Healthy Homes, AIR and CAIR programs

Referral Comes into AIR/CAIR or Healthy Homes



Pre and Post Assessments will be conducted for CAIR and Healthy Homes at initial and six month visits. Medical programs will conduct additional evaluations.

CAIR Program

- Out-stationed staff at Community Agencies
- Web based referral and data system
- Partners to provide home repair
- Partners to provide medical homes
- Broader health issues than just asthma
- Addressed the needs of the whole family
- Expanded interventions – Air Quality, Safety, Hazards



Physical Remediation

Portland Housing Bureau-

Portland Development Commission Lead Hazard and Abatement Program

Small Rental Rehab Program

Relocation Program

Multnomah County Weatherization

Community Energy Project

Metro – Green Cleaning Kits

Medical Partners

Multnomah County Health Dept.

ICS Clinics

Lead Prevention Program &
Immunization Program

HUD – City of Portland

Healthy Homes and Lead
Hazard Abatement Grant

Advisory Committee-

Healthy Homes
Collaborative

CAIR Program

Social Services Partner/ Referring Agencies

Human Solutions

Self Enhancement Inc - SEI

Community Alliance of Tenants – CAT

Impact Northwest

Friendly House

IRCO

Metro Multifamily Housing

Housing Authority of Portland

Subcontractors -

Human Solutions

Self Enhancement Inc

Out-stationed
Remediation Specialist

Structural Components

• Multidisciplinary Team –

• *EHS*

• *Community Health Workers*

• *Nurse/Asthma Educator*

• *Bilingual Staff/Intake Specialist*

• Physical Remediation

• Nursing Case Management

• Environmental Assessment and

• Six month case management pr

• Web based database system, charting and mobile access

• Program Evaluation and Return on Investment

• Targeted Case Management Medicaid Reimbursement

• Policy component and strong partnerships



Partnership Success Story

● **CAIR Program**

- Conducted Nursing Case Management.
- Provided medical supplies.
- Dust containment.
- Mold and moisture mitigations, increase ventilation, monitor humidistat.
- Childproofing, smoke alarms, and general home safety.

● **Partner Support:**

- **OHP Transportation** – medical transportation
- **Community Warehouse** – Replaced moldy household furnishings
- **SEI** – Energy assistance
- **REACH - Physical repair** - Replaced kitchen sink drain, bathtub and bath vanity lines. • Replaced old gutter to direct water to front yard. • Replaced foundation vent screens with 1/4" mesh. • Replaced broken vinyl window sash. Replaced window.

Before and After Intervention



Goal: Secure Sustainable Funding for Healthy Homes Interventions

Method:

- ❖ To develop a Healthy Homes Targeted Case Management by amending the State Health Plan
- ❖ Provide opportunities for other Health Departments to provide this service

"New Program Highlights Household Asthma Triggers"

PORTLAND, OR 2006-08-10 The Multnomah County Health Department has started a new program to raise awareness about asthma and to help struggling families.

Asthma is becoming increasingly common in the U.S. It's a disease that leaves people wheezing and panting for breath. Those who live in cities are at higher risk, but asthma is growing even faster among minority populations, who often live in older homes and closer to large industrial areas.

Maribel Correa, who moved to the U.S. from Colombia 7 years ago, lives in Northeast Portland with her husband and four kids. Her two youngest have had problems with asthma. Last spring one got sick with a cold.

"It started to fill up his throat and she went to the hospital and they said he had bronchitis, and it had never happened before and she got scared," translates Correa's 11-year-old daughter, Melissa. "They gave her some medicine to give to the kids and in three days it got worse and so she took him to the hospital." Correa says eventually they found out it wasn't bronchitis - it was asthma. Doctors told her that her son's respiration was half the level it should be.

Media Engagement

Getting your
message out
to decision
makers and
the public.

My name is Wilma Ramirez. I Am 15yrs Old, I live in SE. portland with my mom and my six sisters. My family means everything to me. Four of my sisters have asthma. It is hard for me when I see one of my sisters struggling to catch their breath when they are in an environment where it is not clean. The healthy home program is a program that has helped us get out of an environment like that. This program has done so much for my family and me. Throughout this program it has helped us understand the medicines that can help my sisters with the asthma and also the proper way to use chemicals around the house, the kind of chemicals that are less dangerous. Also the understanding of indoor air quality. The last time I remember being in the emergency room because of one of my sisters was about 5yrs ago. It all started when we were on our way to the clinic for an appointment to my self. When we arrived I realized my younger sister had come down with a fever. I remember I carried her into the clinic because she had no strength to hold her self up. When we were in they check me

Public Engagement

Building awareness and support

Investing in Best Practice for Asthma:

A Business Case for Education and
Environmental Interventions



Original material written by Polly Hoppin and Molly Jacobs, University of Massachusetts Lowell and Laurie Stillman, Asthma Regional Council of New England. Additions from the Multnomah County Environmental Health Services Healthy Homes Program, Portland, Oregon.

Direct Advocacy

Educating and
influencing
decision
makers on
public policy.

Key steps to sustainable funding

- Research national efforts

- Measure outcomes

- Communicate Return on Investment (ROI)

- Convene and enlist support from:

- Directors of Managed Care Plans

- Politicians

- Champion within Medicaid Program

- Identify key steps to implementing Targeted Case Management

Key steps to sustainable funding

- Develop a plan and timeline and coordinate monthly meetings with DMAP staff.
- Review other TCM programs
- Analyze policy to determine billable activities
- Submit a State Plan Amendment (SPA) waiver to Center for Medicaid Services
- Implement immediate time study
- Negotiate rate with DMAP
- Begin TCM!

Targeted Case Management (TCM) Implementation

- Develop TCM Chart Forms/Standards
- Develop Billing System
- Develop Workflow
- Quarterly Time Studies
- Evaluate Program
- Audit Charting
- Revise Productivity down
- Revise Costs upward



Sample Time Study

	6/16/14	6/17/14	6/18/14	6/19/14	6/20/14	6/21/14	6/22/14
	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
Billable Healthy Homes TCM Activities:							
A1-Direct Client Contact		1.50	0.75	0.50			
A2-Support Client Care		0.25	0.25	0.50			
A3-Assessment/Re-Assessment	0.25	0.25	1.00	1.50			
A4-Care Plan Development	0.25			0.75			
A5-Referral/Linking and Coordination of Services	0.75	0.25	0.50	0.75			
A6-Monitoring & Follow up	1.50	1.25	1.25	0.25			
A7-Reassessment of Status/Need	0.25	0.25		0.25			
A8-Transportation TCM Visits	2.50	1.25		2.75			
B1-Consult with Staff	0.25	0.25	1.25				
B2-Staff Supervision			1.00				
B3-Referral/Linking and Coordination of Services							
B4-Mgmt of TCM	0.25	1.00	0.50	0.25			
Non-Billable Healthy Homes TCM Activities:							
C1-TCM NON-BILLABLE	2.50	1.75	1.50	1.25			
C2-Transportation (No Show)				0.75			
Other Activities - Not HH TCM Related							
EPA							
Other (Gen. Fund, Lead, TPEP, etc)	0.50						
Non-Working Paid Time							
Sick Leave							
Vacation							
Holiday							
Total Paid Time	9.00	8.00	8.00	9.50	0.00	0.00	0.00
Total HH TCM Billable	6.00	6.25	6.50	7.50	0.00	0.00	0.00
Percent HH TCM Billable	66.7%	78.1%	81.3%	78.9%	0.0%	0.0%	0.0%

TCM Healthy Home - Risk Criteria

Target group: Medicaid eligible children with poorly controlled asthma or a history of environmentally induced respiratory distress which can result in a life threatening asthma exacerbation or exacerbation of respiratory distress.

Risk factors could include, **but are not limited to:**

- (a) Unscheduled visits for emergency or urgent care;
- (b) One or more in-patient stays;
- (c) History of intubation or Intensive Care Unit care;
- (d) A medication ratio of less than or equal to .33;
- (e) Environmental or psychosocial concerns raised by medical home;

TCM Healthy Home – Description of services

Comprehensive assessment of individual needs:

- Taking client history;
- Evaluation of the extent and nature of recipient's needs (medical, social, educational, **housing, environmental**, including assessment for risk of lead exposure and existence of second hand smoke and other specified asthma triggers and irritants, and other services) and completing related documentation;
- Gathering information from other sources to complete assessment

Development of specific care plan

Monitoring and follow-up activities

Linking/Referral, etc

Reassessment

Healthy Homes TCM– Provider Requirements

- Licensed Registered Nurse
- Registered Environmental Health Specialist,
-
- Asthma Educator certified by the National Asthma Education and Prevention Program,
- Community Health Worker certified in the Stanford Chronic Disease Self-Management Program, or
- Worker working under the supervision of a licensed Registered Nurse or a registered Environmental Health Specialist.



Demonstrate Return on Investment

Collect Data

- ◉ Emergency Room Visits
- ◉ Hospitalization
- ◉ Medication Ratio – Control to Rescue
- ◉ Change in Environmental Scores
- ◉ ACT or TRACK Scores
- ◉ Quality of Life questions
- ◉ Work or School Days lost

Healthy Home Program Results

Cost Savings ED Utilization for 100 children (80 cases + 20 siblings)

- 1.0 visits reduction per child
- 105 prevented visits
- $\$760 \times 105 = \$79,800$ (2009 dollars)
- Adjusted for Oregon medical inflation rate (8%) for four years = **\$108,567 (2013 dollars)**

Cost Savings Hospitalization

- $(105 \text{ visits} \times 38\%) \times \$8,970$ (2010 hospitalization visit cost) = $\$941,850$ (2010 dollars)
- Adjusted for medical inflation rate = **\$1,281,377 (2013 dollars)**

Parental Lost Wages

- \$285 per day in lost wages in 2003 dollars with applied inflation at 3.2% = \$390 per day x 2.5 days lost per asthmatic child = **\$976 (2013 dollars)** $976 \times 100 = \$97,600$

*65 visits x \$760 (Center for Financing, Access and Cost Trends, Agency for Healthcare Research and Quality: Medical Expenditure Panel Survey, 2009.)

**Hospitalization admissions per emergency department referral for children 0-5 with an asthma diagnosis are 38% from Multnomah County discharge data

Out Value Proposition

For **\$941,200**, my program will reduce ER visits and hospitalizations by **100%** percent for **162** pediatric patients in my community and will generate **\$923,113** in health cost savings for my community over the next **2** years.

<http://www.asthmacommunitynetwork.org/resources/valueproposition>

Lessons Learned

- Sicker kids
- Younger kids
- Siblings
- Source of referrals
- Reimbursement per visit/not time increments
- Avoid limits on time in program and # visits



Future Trends

PAST AND PRESENT

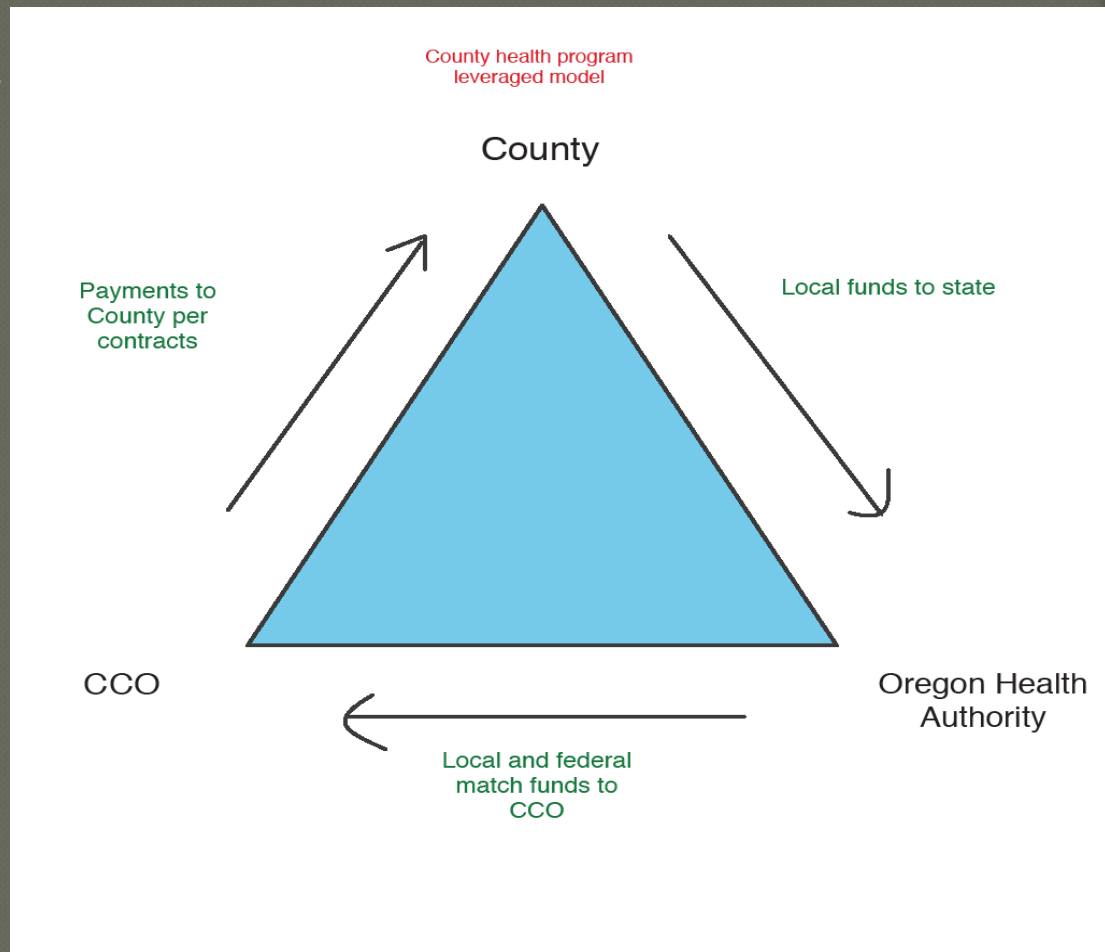
- Fee for Service
- Targeted Case Management
- Return on Investment
- More visits
- Less clients
- Specialized services

AFFORDABLE CARE ACT

- Capitated System
- Global Budget
- Performance Metrics
- Shared data systems
- Less visits
- More clients
- More service integration

Transition of Targeted Case Management into Coordinated Care Organizations.

- County Health Department contribute “Match “ dollars to State
- State sends local and federal match funds to CCO Global Budget
- CCO takes 8% Admin
- CCO sends funds to County Health Dept.
- Capitation? – Per Member Per Month–set amount of \$
- Outside of Global Budget? – based on caseload, specific for services in SPA
- Contract with defined deliverables



Questions and feedback:

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